

# Typical fee structure

Asset Management Activity	Basic Services/ Basic Fees	Performance Fees	Exceptional items
	Monthly fees for providing basic services	Fees linked to measurable performance targets	"One-off" fees
1 Strategic Portfolio Advice	basic points on the market value <i>(Subject to property volume, number of tenants, vacancy rate etc.)</i>  + Starting fee +IT Implementation	./.	./.
2 Reporting		./.	./.
3 Support Corporate Activities		./.	./.
4 Transcation (buy) services		./.	./.
5 Real Estate Management		participation % of savings	./.
6 Leasing Management		monthly rents & percentage of TNRI	./.
7 Contruction/Refurbishment		./.	percentage of the bulding sum for all building services
8 Refurbishment/development		./.	percentage of the bulding sum for all building services
9 Transaction Services		percentage of the selling price & participation in additional proceeds	./.